



CHIPPEWA COUNTY REQUEST FOR PROPOSAL

Sonicwall Firewalls

ISSUED BY: CHIPPEWA COUNTY BOARD OF COMMISSIONERS

Project Representative: Brian Bartlett, Hardware Operations Analyst
Chippewa County Information Systems
325 Court Street STE 105
Sault Ste. Marie, MI 49783

Phone: (906) 635-6366
Fax: (906) 635-6325
E-mail: bbartlett@chippewacountymi.gov



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Sonicwall Firewall Upgrades

I. INTRODUCTION

Chippewa County seeks proposals/bids from qualified firms, on a competitive basis for: Installation & Programming for Three (3), NEW Physical Sonicwall NSA-2700 Gen7 UTM Devices (see specifications on page 3, below)

A. Proposal Submittal and Project Representative

To be considered, firms must submit a complete, sealed response to this Request for Proposal (RFP), using the format provided, to:

Chippewa County Administrator's Office
ATTN: Kelly Church, County Administrator
319 Court St.
Sault Ste. Marie, MI 49783
(906)635-6330

Requests for information or interpretation of the intent of the RFP and any/all other inquiries must be addressed to:

Chippewa County Information Systems
ATTN: Brian Bartlett – Hardware Operations Analyst (Project Representative)
325 Court St.
Suite 105
Sault Ste. Marie, MI 49783
(906)635-6366
bbartlett@chippewacountymi.gov

Contact with any other Chippewa County personnel regarding this RFP will be considered grounds for elimination from the selection process.

B. Submittal Requirements and Deadline

Each proposal must be submitted on the approved form in a sealed envelope, plainly marked “*Sonicwall Firewalls Upgrade*” on the exterior. Proposals must be signed by an official authorized to bind the firm to its provisions. To be considered a valid response to this *Request for Proposal*, the proposal must remain valid for at least sixty (60) days. Chippewa County is not liable for any cost incurred by the firm prior to the issuance of a contract. **Proposals must be received on or before 12:00 noon September 2, 2022 to be considered.**

C. Right of Refusal

Chippewa County reserves the right to reject any or all proposals, to negotiate separately with any source whatsoever in any manner necessary to attend to the best interests of the County, to waive irregularities in any proposal and to accept a proposal which best meets the needs of Chippewa County, irrespective of the bid price.

D. Disclosure of Proposals

Proposals are subject to disclosure under the Michigan Freedom of Information Act (Act 442, P.A. 1976, as amended, being MCL 15.231 through 15.246). After a contract award, a summary of total price information for all proposals will be furnished upon request.

E. Independent Price Determination

By submitting a proposal, you certify, and in the case of a joint proposal, each party certifies as to its own organization, that in connection with this proposal:

1. The prices in its proposal have been determined independently without consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other proposing party or with any other competitor;
2. Unless otherwise required by law, the prices which have been quoted in the proposal have not been knowingly disclosed by the proposing party and will not be knowingly disclosed to any competitor; and
3. No attempt has been made or will be made by the proposing party to induce any other person of firm to submit or not submit a proposal for the purpose of restricting competition.

F. Each Person signing the proposal certifies that:

1. (S)he is the person within the organization responsible for the decision as to prices being offered in the proposal, and that (s)he has not participated, and will not participate, in any action contrary to I.D.1,2 and 3, above; or
2. (S)he is not the person within the organization responsible for the decision as to the prices being offered in the proposal, but that (s)he has been authorized, in writing, to act as an agent for the persons responsible for such decisions in certifying that such persons have not participated, and will not participate, in any action contrary to I.D.1,2 and 3, above; and that (s)he has not participated, and will not participate, in any action contrary to I.D.1,2 and 3, above.

G. County Liability.

Officers, agents and employees of Chippewa County will not, in any manner, be liable for any loss or damage to any person or property connected to or resulting from any work done on behalf of the County. In addition, the selected firm agrees to indemnify, defend and save harmless, the County, its officers, agents, and employees from any and all claims and losses accruing or resulting from the negligent performance of work as described in any agreement that results from this RFP. These same standards will apply to subcontractors or the selected firm. The County will be relieved from all risks of loss or to equipment or personnel during the engagement, except when such loss or damage is due to the fault or negligence of the County.

II. MINIMUM SPECIFICATIONS

PLEASE READ CAREFULLY: Proposals that fail to meet the minimum specifications, or those determined to exclude important components, features, services, etc... may not be considered. Bidders are encouraged to contact the Project Representative with any questions concerning the specifications PRIOR TO submitting their proposal.

This proposal is for the acquisition of a total of three (3) NEW, physical, Sonicwall NSA-2700 devices, licensing, security licenses, configuration and installation to replace existing Sonicwall NSA-2600 UTM devices, as follows:

Sonicwall NSA-2700 UTM – Number 1

Location: 325 Court Street, Sault Ste. Marie, MI 49783 – Rm 20

A. HARDWARE

SPECIFICATIONS	QTY	REQUIREMENTS
Chassis		Rack-mount (1U)
Make		Sonicwall
Model	1	NSA-2700 Secure Upgrade Plus - Advanced Edition 3 Yr. (Gen7 UTM)
Ports	8	Ethernet 10/100/1GB
License/Support	*	24x7 Support
Firmware	*	Current, Stable Release

Sonicwall NSA-2700 UTM – Number 2 (High Availability)

Location: 4657 W Industrial Pk. Dr. Kincheloe, MI 49788 – Equipment Room

B. HARDWARE

SPECIFICATIONS	QTY	REQUIREMENTS
Chassis		Rack-mount (1U)
Make		Sonicwall
Model	1	NSA-2700 Secure Upgrade Plus - Advanced Edition 3 Yr. (Gen7 UTM)
Model	1	NSA-2700 High Availability
Ports	8	Ethernet 10/100/1GB
License/Support	*	24x7 Support
Firmware	*	Current, Stable Release

C. TECHNICAL SERVICES

Programming of all firewalls, ONE location with High Availability (as specified II.B.). This includes: Evaluation of, and optimized programming (No export/import of current settings) for: Network and Interface configurations; Address and Ports Objects; Firewall, NAT, VPN & users, QoS, BWM policies; VPN Tunnels, ADDITION of VPN Failover between sites Number 1, and Number 2, and testing where needed.

D. INSTALLATION

Prospective bidders, vendors, contractors, need not be physically present to install devices but will be expected to work with Chippewa county I.T. staff as needed to complete the installation.

E. WARRANTY

Manufacturer warranty for all hardware. Service and Support terms for labor to be performed must be disclosed.

III. DETERMINATION OF THE BEST BID

- A. Any purchase resulting from this RFP will be made from respondent whose bid is advantageous to the County. In determining which bid is most advantageous and/or best, the County will consider:
1. The ability, capacity, and skill of the respondent to provide the items as required.
 2. Whether the bidder can fulfill the purchase and provide service promptly without delay or interference.
 3. The character, integrity, reputation, judgment, experience and efficiency of the bidder.
 4. The quality of performance of previous engagements with the bidder.
 5. Previous and existing compliance by the bidder with applicable laws and ordinances.
 6. The sufficiency of the financial resources and ability of the bidder to provide the requested server.
 7. The number and scope of conditions attached to the bid.
 8. Any potential conflicts of interest between bidders and the County governing body and staff.
 9. The quality and performance, reputation, of the products being proposed by the bidder.
- B. If all bids received are reasonably equivalent other than with respect to cost, bidders whose business is located within Chippewa County will be given preference as follows:
1. If bids are taken for items or services for a cost between \$250 and \$2,500, the bid of the Chippewa County vendor may not exceed the lowest bid by more than 5.0%
 2. For bids exceeding \$2500, the bid of the Chippewa County vendor must not exceed the lowest bid by more than 3.0%

IV. BID AWARD

Selection of a firm and awarding of a contract will be based upon evaluation by the County, on the criteria listed above.



CHIPPEWA COUNTY
Two Intel-based Server-class Machines
BID SUBMISSION FORM

Firm/Individual Name _____

Address _____ Phone (____) _____

Description	Price
Sonicwall NSA-2700 Firewalls	
Labor/Configuration	
TOTAL COST	

A list of all applicable costs must accompany the submitted bid.

A signature of official authorized to bind the firm to the provisions of the RFQ:

_____ Date _____
Typed or printed name and title:

Failure to complete this form will be considered grounds for elimination from the selection process.

Proposals must be received on or before 12:00 noon September 2, 2022 to be considered.